

Message Text

UNCLASSIFIED

PAGE 01 QUITO 02273 071407Z

ACTION ARA-10

INFO OCT-01 ISO-00 EB-08 /019 W

-----080209Z 101772 /62

R 071310Z APR 77

FM AMEMBASSY QUITO

TO USDOC WASHDC

INFO SECSTATE WASHDC 3825

AMCONSUL GUAYAQUIL

UNCLAS QUITO 2273

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJECT: PRODUCT OPPORTUNITY - PASSENGER BUSES TO BE BOUGHT BY
LOCAL DRIVERS UNIONS

1. SR. LEONIDAS CORDOVA, THE PRESIDENT OF THE DRIVERS UNION OF PICHINCHA PROVINCE INFORMED EMBASSY APRIL 6 OF THE PLANS OF HIS ORGANIZATION AND THE NATIONAL ROAD TRANSPORT FEDERATION TO BUY A LARGE NUMBER OF BUSES. ACCORDING TO SR. CORDOVA, THE PURCHASE WILL BE FINANCED OR AT LEAST GUARANTEED BY THE ECUADOREAN GOVERNMENT. CORDOVA STATED THAT WHILE HE HAS ALREADY RECEIVED OFFERS FROM RUMANIA AND ELSEWHERE, AMERICAN BUSES ARE PREFERRED. BUT AS A RESULT OF THE BAD EXPERIENCE THAT DRIVERS HAVE HAD WITH THE CUMMINS' ENGINES IN THE MARCO POLO BUSES IMPORTED RECENTLY FROM BRAZIL, U.S. BUSES POWERED BY CUMMINS ENGINES WOULD NOT BE ACCEPTABLE.

2. FOLLOWING ARE THE TYPES OF BUSES REQUIRED:

-400 CITY BUSES, DIESEL POWERED, WITH A CAPACITY OF 100 PASSENGERS, SITTING AND STANDING.

-200 INTER-PROVINCIAL BUSES (HIGHWAY STYLE), DIESEL POWERED, WITH CAPACITY OF 40. THEY SPECIFICALLY DO NOT WANT THE SCHOOL BUS TYPE PRESENTLY IN SERVICE.

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3. INTERESTED U.S. FIRMS SHOULD CONTACT:

SR. LEONIDAS CORDOVA
SINDICATO UNICO DE CHOFERES
DE PICHINCHA
APRT. 2493
QUITO, ECUADOR

TEL: 212-116
CORRESPONDENCE MUST BE IN SPANISH.
BLOOMFIELD

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
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Original Classification: UNCLASSIFIED
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